

# Rethinking Library Resources: Print Books and Data-Driven Deselection

### June 5, 2013



\_\_\_\_SCS

# **Deselection: Defined Broadly**

- 'Deselection' can encompass a number of different goals:
- Weeding or Withdrawal
- Transfer to offsite storage, automated storage & retrieval systems (ASRS) or compact shelving
- Shared Print Archiving
- Retention and Preservation
- Digitization

Sustainablecollections.com



# <section-header><section-header><section-header><section-header><section-header><text>



### Customers & Partners

### Customers

- Adelphi University Augustana Collinge Bard College Califormis State University - Domi Califormis State University - Californis Californis State University - Cani Californis State University - Cani Californis State University -Canissis College Control Michigans University Connect New York Connections College Data University Eastern Michigans University Farris State University Farris State University Farris State University Hamilton College Hange College
- John Highina University
  Lansing Communi, College
  Lansing Communi, College
  Leksyne College
  Medaile College
  Medaile
  Med







# Today's Specials

Sustainablecollections.com

- The Why: The Changing Value of Local Print Collections
- The How: Collecting and Using Deselection Metadata
- Independent in a Collective Context or Shared Print?

SCS

1

# Evolution of the Library Paradigm



Reader-centered: from monastic scriptorium and library; dominated by light and reading tables



8

<u>Book-centered</u>: collection growth; unrelenting need for more shelving

Learning-centered: digital content; information commons; learning spaces; information literacy

> Source: Scott Bennett, Libraries and Learning: A History of Paradigm Change (2003)



# The Problem

Sustainablecollections.com

- Stacks are overcrowded
- · Use of print books is low and declining
- Library space is wanted for other purposes

THE WHY: THE CHANGING VALUE OF LOCAL PRINT COLLECTIONS

- Print redundancy is significant
- The cost of keeping books on shelves is high
- Alternatives exist, but data is scattered
- Traditional approaches to deselection are costly and time-consuming

9



SCS

# Stacks are crowded and empty

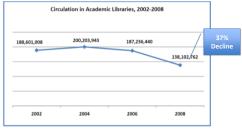


10

# Print Use Dwarfed by Electronic Use

	2010-11	2009-10	2008-09	2007-08	2006-07
Volumes Held	4,484,590	4,388,356	4,281,213	4,224,113	4,162,980
Books Purchased (print & electronic)	20,961	24,923	30,637	26,689	26,144
Current Journals (print & electronic)	86,170	85,796	71,905	59,878	49,970
Loans to Other Libraries	64,121	61,359	59,715	50,554	41,083
Loans from Other Libraries	43,509	55,787	51,249	48,729	46,627
Group Presentations (library instruction sessions)	895	947	878	1,226	630
Presentation Participants	8,782	9,121	8,163	11,010	5,672
Reference Questions	53,947	61,078	59,161	73,301	65,626
Items Checked Out -23%	431,540	456,588	435,800	501,355	561,928
Use of Electronic Journals *	2,840,613	2,795,821	3,068,449	2,966,605	3,134,055
Website Visits *	2,836,141	2,444,343	2,256,169	2,233,473	2,270,924
Online Catalog Searches	2,913,400	2,190,680	2,048,534	2,875,788	2,579,083
Database Searches * +76%	2,324,335	1,879,405	1,827,472	1,589,472	1,324,170

# Circulation in Academic Libraries: Declining Since 2004



Source: National Center for Education Statistics. Academic Libraries, various years. Table 1 (http://nces.ed.gov/pubsearch/getpubcats.asp?sid=041#)

\_\_\_SCS

# Space Requirements: Monographs

Volumes	Square Feet
100,000	20,000
250,000	45,000
500,000	80,000
1,000,000	150,000
2,700,000	405,000
	Source: Stephen R. Lawrence, Lynn Silipigni Connaway, and Keith H. Brigham, "Life Cycle Costs of Library Collections" <i>College &amp;</i> <i>Research Libraries</i> , November 2001, p. 546.
13	SCS

# Library space is wanted for other purposes...

"The crowding out of readers by reading materials is one of the most common and disturbing ironies in library space planning."

--Scott Bennett

Sustainablecollections.cor





# Lifecycle Costs: Monographs

- CLIR, June 2010
- Courant & Nielsen
  - Estimated Annual Costs
  - \$4.26/ volume annually in central stacks
  - \$0.86/volume in highdensity facility



# Lifecycle Costs: Monographs

	Shelving Model									
Cost Element	Open Stack	High Density	Hybrid (10 years in open stack)	Hybrid (20 years in open stack)						
Construction	108.51	16.40	32.36	43.21						
Maintenance	16.69	1.24	5.66	8.99						
Cleaning	3.64	0.28	1.32	2.09						
Electricity (heating and cooling)	2.39	0.20	1.03	1.53						
Base staffing	6.08	1.20	2.42	3.36						
Circulation	4.58	9.45	8.19	7.25						
Total	141.89	28.77	50.98	66.43						
Annual Average	4.26	0.86	1.53	1.99						

Table 1: Our best storage cost estimates (in 2009 US\$)



# Print redundancy is significant...

Cloud-sourcing Research Collections: Managing Print in the Mass-digitized Library Environment



Figure 8. System-wide distribution of library holdings for titles in HathiTrust Digital Library (June 2010)

# Premises for Action

- Users value other library services more than print collections
- Opportunity for deselection with no impact on users and no risk to the record
- New tools and approaches will be necessary to make it safe & economical

18

### Sustainable Collection Services

# The Case of Bertrand Russell...

Alternatives exist, but the data is scattered...

Just because it's rational doesn't mean it's easy...

# Sample & Hold: Rick Lugg's Blog



# How else could we ...?

- Preserve collection integrity
- Assure low-use content is available if/when needed

# AND

- · Bear less unnecessary cost
- Free more space for users and other purposes









# WHAT TO DO?

Sustainablecollect





24

# Discard?



Create?



26

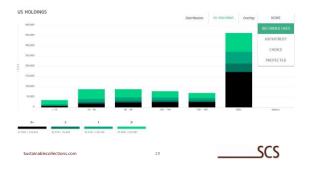
Regret?



# Benefit?



# Independent action in a collective context



# Shared print initiatives (Monographs)

- Michigan Shared Print Initiative (MI-SPI)
- Maine Shared Collection Strategy (IMLSfunded; Statewide scope)
- Connect New York Shared Print Archiving
- California State University LOFT project
- Central Iowa Collaborative Collections Initiative
- FLARE (Florida), GWLA, SCELC

Sustainablecollections.com

30 \_\_\_\_\_SCS

# Two functions of library print collections

- Preservation function
- <u>"Dispensing" function</u>: accounts for the "the great preponderance of operating costs.

32

Source: Michael Buckland, Redesigning Library Services: A Manifesto (Chicago: American Library Association, 1992).

# THE HOW: USING DATA TO INFORM MONOGRAPHS DESELECTION

Sustainable Collection Services SCS 31



- Digital Archives
  - Secure, high-quality
  - Hathi Trust, Portico
  - CRL certification

### • Print Archives

• Failsafe for technological or natural disaster

33

- New digital surrogates or re-digitization
- Dark, dim, or light?

\_\_\_\_SCS

# 'Service' copies

Sustainablecollections.com

- Once content is securely archived, 'dispensing' function can be managed with fewer surplus copies
- Focus on distribution, convenience, speed of delivery
- Borrow or re-purchase; print, electronic (including PDA, DDA, Short-term Loan); POD

34

# \_\_\_\_SCS

SCS

# Surplus copies

Sustainablecollections.com

- · Archiving requirements satisfied
- Sufficient service copies to meet anticipated demand

35

- How many holdings/copies remain?
- Are all of them needed?

# Good Decisions Require Data

- How many holdings/copies?
- Where are they?

Sustainablecollections.com

- Is the title secure?
- Can the title be accessed quickly?
- Can the title be re-obtained if needed?
- What options are available for each title?

36

\_\_\_SCS

LSCS

# SCS and Collection Analytics

- · Assembles deselection metadata
- Supports library-defined rules that operate against that metadata
- Coordinates withdrawal and retention scenarios across all institutions (in a group setting)
- Incorporates 'archival' values and 'service' values into deselection decisions

Sustainablecollections.com	37	SCS

# The SCS Approach: Data-Driven Decisions



- Circulation & other use data (ILL, in-house)
- Holdings in other libraries (peer, regional, national)
- Secure digital copy (Hathi)
- Authoritative title lists
- [Commercial availability]
- Library-defined rules
- Interactive rule sets

### http://sustainablecollections.com

\_\_\_SCS

SCS

SCS

	SCS Gre							
		PROJECT	COLLECT	ION				Ē
is 🤉					◀ QUERY	LIST D	EXPORT XLSX	SAVE
		III SUMMARY				MATCHE	D ITEMS	
HIDE		78			ology, 1998 / edited by g. ; Boston, Mass. : B. B		1997	QPAC T
HOHHO B	B1.P485 v.12	Recorded U Last Charge Date Acquir	Date 000	0-12-31 9-01-06	US Holdings New Mexico Holdings	140 1	Hathi In Copyright CHOICE	No L
		Protected	No		Peer Holdings Hathi Public Domain	6 No	CHOICE Outstanding Title	No
	B1.P485 v.14	78			) / edited by James E. A : Blackwell Publisher	s, c2000.	2000	OPAC
	B1.P485 v.16	78			2 / edited by James E. MA : Blackwell Publis	hers. c2002.	2002	OPAC

# SHARED PRINT MANAGEMENT: GROUP PROJECTS

# Shared print initiatives (Monographs)

- Michigan Shared Print Initiative (MI-SPI)
- Maine Shared Collection Strategy (IMLSfunded; Statewide scope)
- Connect New York Shared Print Archiving
- California State University LOFT project
- · Central Iowa Collaborative Collections Initiative

41

• FLARE (Florida), GWLA, SCELC

Sustainablecollections.com

\_\_\_SCS

# MI-SPI: The First Monographs Project

- Outgrowth of GVSU individual project
- Now called MI-SPI (Michigan Shared Print Initiative)
- 7 libraries seeking a shared print solution
  - Wayne State (1.2 million books)
  - Michigan Tech (200K books)

Sustainablecollections com

- Initial discussions: March 2011
- Data loads completed: October 2011

42

• Lists delivered: March 2012

Sustainablecollections com

# **Connect New York**

- 18 Private Academic Libraries
- 12 libraries participating in 'Pod 1'
- Largest: Vassar, Colgate, Hamilton
- Smallest: Medaille, Cazenovia, Canisius
- Distances: Buffalo to Long Island
- Other New York libraries?
- Cornell storage facility?

Sustainablecollections.com

_	

SCS

# Collect and prepare the library's data

- Bibliographic, item, circulation, and holdings data extracted, transformed, and loaded to an SCS postgres database
  - Filter out-of scope bib records
    - (eBooks, maps, scores, DVDs, Gov Docs)
  - Eliminate duplicate bib records
  - Normalize call numbers
  - Eliminate trailing spaces in control numbers
  - Validate OCLC numbers

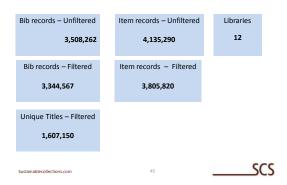
Sustainablecollections.com

- Match bib records on OCLC number (with title-string check)
- LCCN/title-string lookups for records lacking OCLC#
- Identify and accommodate unusual implementations of MARC

Map item-level data and interpret codes

\_\_\_SCS

# Step 1: Assemble the group's data



	Library	Total Charges	Last Charge Date
	Adelphi	19-20 years	9/5/90
Shared	Bard	20 years	6/28/96
Circulation	Canisius	21 years	11/11/91
History?	Cazenovia	16 years	6/10/98
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Colgate	21 years	2/9/91
	Hamilton	23 years	10/14/93
	Le Moyne	18-19 years	8/31/94
	Medaille	5 years	7/2/08
	Pace	21 years	6/26/92
	St Lawrence	23 years	4/18/95
	Union	24 years	5/30/02
	Vassar	23 years	5/30/90

# Bib records filtered out by cause

Bib Records filtered out	163,695
Duplicate bib records removed	63,563
Government docs	17,563
Non-language materials	1,860
Non-monographic materials	3,879
Non-print resources	1,025
Unable to obtain OCLC number	71,249
Bib Title/Author mismatch with OCLC	6,150
Multiple OCLC numbers per record	22

47

Step 2: Augment with data from other sources

48

- OCLC WorldCat
  - Holdings: Global
  - Holdings: US/Canada
  - Holdings: State/Provincial
  - Holdings: Peers/Consortial Partners
- HathiTrust
  - Public domain
    - In-Copyright
- CHOICE

Sustainablecollections.com

\_\_\_\_SCS

# Local holdings not set in WorldCattm

Library	Local holding not set in WorldCat	Percent of filtered bib records
Adelphi	5,995	2%
Bard	275	0%
Canisius	459	0%
Cazenovia	27	0%
Colgate	77,622	16%
Hamilton	2,796	1%
Le Moyne	692	0%
Medaille	1,130	3%
Pace	12,661	4%
St Lawrence	9,041	3%
Union	796	0%
Vassar	4,485	1%
TOTAL	115,979	3%
	49	

Library Name	Selected ID Libraries + SUNY Alban	not POD #1	Cornell			
2 Alfred University	YAH	-				
3 Baruch College	VVB					
4 Binghamton University	BNG					
5 Brockport	XBM					
6 Brooklyn College	VDB					
7 Buffalo State	YBM					
8 City College, CUNY	2 26 0	reonta		ZBM		
9 Clarkson University	27 0	wego		YOM		
10 Cobleskill	W 28 PI	attsburgh		YPM		
11 College of Environmental Science and Forestry	1 29 Pc	itsdam		ZQM		
12 College of St. Rose	V 30 Pt	V 30 Purchase				
13 College of Staten Island	1 31 St	31 St. John Fisher College				
14 Cortland	¥ 32 St	ony Brook Unive	rsity	YSM		
15 Empire State College	Y 33 SL	INY Delhi		XDM		
16 Fredonia	X 34 St	INY Institute of T	echnology	YTM		
17 Geneseo	Y 35 Sy	racuse Universit	v	SYB		
18 Hunter College	Z 36 TP	e Sage Colleges		ZRS		
19 Lehman College	1 37 U	niversity at Buffa	lo	BUF		
20 Manhattanville College	V 38 UI	ica College		VVV		
21 Mollov College		INY Albany		\$87		
	40 H	bart & William Sr	nith		ZEM	
	41 R	chester Institute	of Technology		RVE	
	42 R	insselaer			YRM	
	43 S	ena College			VKM	
	44 SI	idmore College			VZS	
	45 U	6 Military Academ	ry at West Point		YWM	
		ann Library (Come	NI)			AX0
Sustainablecollections.com		mell University				CO0
	48 W	eill Medical Colleg	e (Cornell)			VYC

# Step 3: Define Comparator Libraries

# Step 4: Combine factors to model scenarios

- Usage levels, circulation Local Protection Rules thresholds
- Availability
  - Service copies
  - Archival copies (print / electronic)
- Date restrictions
  - Date acquired

Sustainablecollections.com

- Publication date

- Protected subjects
- Gifts
- Faculty publications / local theses
- Authoritative Title Lists - CHOICE, CHOICE OAT



### Step 5: Produce Group Collection Summary [Handout]

			_Hta	an	dou	Itl								
Collection Services SCS														
Connect NY Pod 1 Title-Holding Counts	All Libraries	*	Adelphi	%	Bard	%	Canisius	%	Cazenovia	%	Colgate	%	Hamilton	,
All Title Holdings - Filtered	3,344,567	100%	297,323	100%	164,150	100%	230,802	100%	65,639	100%	488,029	100%	349,629	10
Total Charges = 0	1,328,348	40%	120,320	40%	50,960	31%	91,171	40%	40,139	61%	129,614	27%	148,119	4
Total Charges = 1 to 3	1,270,537	38%	114,106	38%	63,276	39%	95,315	41%	20,715	32%	209,489	43%	130,332	3
Total Charges = 4 to 9	550,001	16%	45,051	15%	35,733	22%	34,507	15%	4,099	6%	109,383	22%	54,163	1
Total Charges = 10+	195,681	6%	17,846	6%	14,181	9%	9,809	4%	686	1%	39,543	8%	17,015	
Last charge after 2010	327,536	10%	24,232	8%	27,128	17%	22,192	10%	4,536	7%	64,417	13%	26,757	1
Last charge after 2007*	717,575	21%	51,984	17%	54,934	33%	49,989	22%	9,853	15%	135,822	28%	62,921	1
Last charge after 2005*	916,568	27%	66,855	22%	67,398	41%	64,087	28%	13,061	20%	165,679	34%	83,185	2
Internal Use Counts														
1 Internal Use	314,300	9%	26,268	9%	14	0%	52,165	23%	3	0%	120,467	25%	69,316	2
2 Internal Uses	128,282	4%	5,129	2%	1	0%	22,717	10%	٥	0%	50,227	10%	41,910	1
Sustainablecollections.com			-		52							S	CS	

# By "titles" we can mean two different things

51



### Each Title-Holding can have different characteristics

Library	Total Charges	Last Charge Date	Last Item Add Date	
Adelphi	2	5/1/06	7/25/94	Dublication
Bard	1		9/11/96	Publication Year
Canisius	5	10/14/09	6/24/94	1994
Cazenovia	1		1/29/96	
Colgate	8	9/23/02	6/23/94	
Hamilton	12	4/20/11	5/28/02	BEAK
Le Moyne	3		3/27/95	The set
Medaille	0		6/26/08	Transition of the second secon
Pace	2	5/13/09	11/1/94	JONATHAN WEINER
St Lawrence	2	4/4/12	10/25/94	L
Union	2	9/13/10	4/5/03	
Vassar	8	9/4/12	1/11/95	

# **Circulation Counts**

	CNY Pod 1 Title-Holding Counts	All-Title- Holdings	%	Pre-2000 Title-Holdings	%
1	All Title Holdings - Filtered	3,344,553	100%	2,512,126	100%
	Circulation Counts				
2	Total Charges = 0	1,370,432	41%	1,021,563	41%
3	Total Charges = 1 to 3	1,248,975	37%	901,710	36%
4	Total Charges = 4 to 9	534,280	16%	423,880	17%
5	Total Charges = 10+	190,880	6%	164,973	7%
6	Last charge after 2010	327,536	10%	159,254	6%
7	Last charge after 2007*	717,575	21%	393,627	16%
8	Last charge after 2005*	916,568	27%	533,106	21%
_	SCS			CS	

	CNY Pod 1 Title-Holding Counts	All-Title- Holdings	%	Pre-2000 Title-Holdings	%
1	All Title Holdings - Filtered	3,344,553	100%	2,512,126	100%
	WorldCat Counts - US and New York State				
12	0-9 Holdings in USA	92,092	3%	66,985	3%
13	10-19 Holdings in USA	77,321	2%	61,200	2%
14	20-49 Holdings in USA	217,327	6%	173,290	7%
15	50-99 Holdings in USA	309,887	9%	238,387	9%
16	100-199 Holdings In USA	578,205	17%	406,713	16%
17	200+ Holdings in USA	2,069,479	62%	1,565,316	62%
18	0-9 Holdings in New York	703,475	21%	517,731	21%
19	10-49 Holdings in New York	1,959,394	59%	1,426,652	57%
20	50+ Holdings in New York	681,698	20%	567,743	23%

	CNY Pod 1 Title-Holding Counts	All-Title- Holdings	%	Pre-2000 Title-Holdings	%
1	All Title Holdings - Filtered	3,344,553	100%	2,512,126	100%
	WorldCat Counts - Overlap with Cornell				
21	Holding set by Cornell - Specific Edition	2,411,498	72%	1,805,468	72%
22	Holding set by Cornell - Any Edition	2,752,123	82%	2,077,509	83%
	Overlap among the 12 CNY Pod 1 libraries				
23	Unique Holding in group	918,520	27%	689,054	27%
24	Title-holdings present in 2 libraries	563,608	17%	423,965	17%
25	Titles-holdings present in > 2 libraries	1,862,439	56%	1,399,107	56%
26	Titles-holdings present in >4 libraries	1,041,131	31%	792,797	32%
27	Titles-holdings present in > 8 libraries	133,696	4%	106,550	4%
28	Title-holdings present in > 10 libraries	12,424	0%	10,021	0%

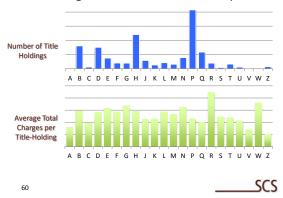
	CNY Pod 1 Title-Holding Counts	All-Title- Holdings	%	Pre-2000 Title-Holdings	%
1	All Title Holdings - Filtered	3,344,553	100%	2,512,126	100%
	Overlap with the 6 non-participating CNY libraries				
29	WorldCat holding set in ZERO other CNY libraries	1,360,885	41%	744,272	30%
30	WorldCat holding set in 1 other CNY library	792,252	24%	436,571	17%
31	WorldCat holding set in 2 other CNY libraries	530,956	16%	302,554	12%
32	WorldCat holding set in 3+ other CNY libraries	660,474	20%	438,520	17%
	Overlap w/ Selected IDS Libraries & SUNY Albany				
33	WorldCat Holding set in ZERO libraries	370,450	11%	260,611	10%
34	WorldCat Holdings set in > 5 libraries	1,766,539	53%	1,443,342	57%
35	WorldCat Holdings set in > 10 libraries	1,007,436	30%	884,164	35%

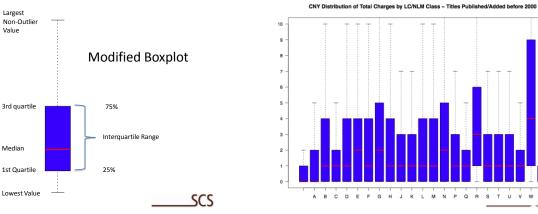
# Hathi Trust match rates

	CNY Pod 1 Title-Holding Counts	All-Title- Holdings	%	Pre-2000 Title-Holdings	%
1	All Title Holdings - Filtered	3,344,553	100%	2,512,126	100%
	Hathi Trust Digital Library				
43	Hathi Trust Public Domain Match	211,732	6%	205,231	8%
44	Hathi Trust In-Copyright Match	1,416,354	42%	1,172,575	47%
	Reserve Activity				
45	Titles with Last Reserve Note*	62,234	1.9%	37,212	1.5%
46	Titles with Reserve Activity since 2005* (per Reserve Note)	25,272	0.8%	17,751	0.7%

\_\_\_\_SCS

Holdings and Circulation Levels Compared





3rd quartile Median 1st Quartile Lowest Value

Connect NY Pod 1 - Title-Holdings by Holdings Level

G

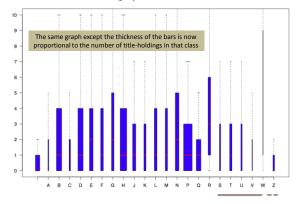
н J к L

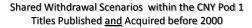


CNY Distribution of Total Charges by LC/NLM Class – Titles Published/Added before 2000

Largest

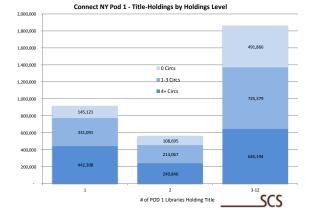
Value





	0 Circulations	1 or fewer circulations	3 or fewer circulations
Keep 1 Title-holding	588,755	834,206	1,079,014
Keep 2 Title-holdings	384,369	533,837	677,750
Keep 3 Title-holdings	252,756	343,908	428,827

Sustainablecollections.com



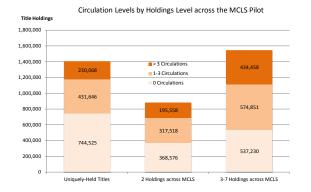
SCS

STUVWZ

MNPQR

68

SCS



# MI-SPI Withdrawal Criteria

Titles with:

- 3 or fewer circulations since 1999
- Pub date and add date prior to 2005

Sustainablecollections.com

• Held by more than 2 libraries

# **Results: MI-SPI**

- 535,970 withdrawal candidates allocated
- 2 title-holdings remain on hand for all titles
- Retention Lists / Withdrawal Lists
- Retention commitment in MARC 583
- 15-year commitment / MOU now in place
- Issues:
  - Inventory
  - Lost/Missing Replacement Policies

# 500,000 "surplus" title-holdings

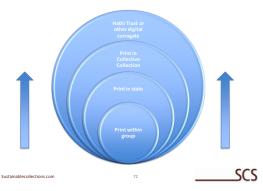
- 100,000 square feet
- Over 12 campuses & branches
- Still 2 title holdings available among the 12 libraries
- Highest circulating items: 1 circulation in 20+ years
- Impact on space: significant
- · Impact on service: negligible

Sustainablecollections.com

## High-level project schedule

Task	Description	Tentative Dates
Planning Meetings	Key players discuss data extracts, anomalies, peers, etc.	October 2012
Data Preparation	Libraries prepare and deliver extracts to SCS. SCS validates, normalizes, matches, and performs holdings lookups.	November 2012
Group Collection Summary	Categorical overview of the group data set. Used to gauge opportunities and guide scenario development.	January 2013
Scenario Development	You Are Here Project leaders suggest preliminary withdrawal and preservation criteria. SCS iterates and revises.	Begin February 2013
Candidate Lists	Detailed Excel spreadsheets for review, bases on finalized criteria for withdrawal. Modify as necessary.	2013
Discussions Facilitation	This will be needed at many points – but especially around scenario development, allocation, and policy development.	Through- out
Allocation	Assignment of withdrawal opportunities and retention commitments – based on many factors.	2013
Production of Picklists and Keeplists	Once allocation decisions have been made, SCS will derive title/item lists for use by individual libraries.	2013
Ongoing Data Management	SCS will maintain (but will not update) the CNY dataset for 2 years, which can be used for additional projects.	

Strong preferences: print, self-sufficiency



# There are other solutions...





Amazing Desk Made From Recycled Books at Delft University by <u>Bridgette Meinhold</u>, 09/13/10



-	

\_\_\_SCS

\_\_\_SCS



74



# Contact details

- sustainablecollections.com
- Email
  - rick@sustainablecollections.com
  - andy@sustainablecollections.com
- Blogs
  - SCSInsight Blog <u>http://sustainablecollections.com/weed-feed/</u>
  - Rick's Blog Google 'rick lugg blog' or go to <u>http://sampleandhold-r2.blogspot.com/</u>

76

• Twitter: @SCSinsight; @ricklugg

Sustainablecollections.com

\_\_\_\_SCS